Sales Quotation For:

City of Powder Springs

PO Box 46

Powder Springs GA 30127-0046

Tyler Annual Software – SaaS

Description	List Price	Discount	Annual
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Applicant Tracking	$ 1,060	$ 212	$ 848
Core Financials	$ 14,786	$ 5,619	$ 9,167
Benefits Enrollment	$ 1,650	$ 627	$ 1,023
Fixed Assets	$ 1,865	$ 709	$ 1,156
Human Resources Management (Includes Position Budgeting)	$ 7,070	$ 2,687	$ 4,383
Employee Access Pro	$ 0	$ 0	$ 0
Project Accounting	$ 3,469	$ 1,318	$ 2,151

Description			
Employee Access Pro Time & Attendance	$ 1,243	$ 249	$ 994
Purchasing	$ 4,457	$ 1,694	$ 2,763
ERP Pro 10 Customer Relationship Management Suite			
Utility Billing Water/Gas	$ 12,214	$ 6,107	$ 6,107
Cashiering	$ 3,858	$ 1,466	$ 2,392
Utility Access	$ 2,880	$ 576	$ 2,304
Third-Party Printing Interface	$ 3,698	$ 1,405	$ 2,293
Service Orders Mobile	$ 965	$ 367	$ 598
ERP Pro Community Development Suite			
Licensing Access	$ 1,500	$ 300	$ 1,200
Licensing	$ 3,537	$ 1,344	$ 2,193
ERP Pro 10 Tax Management Suite			
Property Tax Management	$ 14,541	$ 5,526	$ 9,015
Property Tax Access	$ 1,200	$ 240	$ 960
Annual Tax File Import Utility	$ 643	$ 244	$ 399
Tyler One			
My Civic Suite			
My Civic Utility Access Interface	$ 0	$ 0	$ 0
Content Manager Suite			
Core	$ 5,661	$ 2,151	$ 3,510
TOTAL:	**$ 86,297**	**$ 32,841**	**$ 53,456**
Term # of Years:	**3**		

Tyler Annual Services

Description	Annual

ERP	
Other Services	
Tyler University	$ 1,500

TOTAL:	**$ 1,500**

Tyler Fees per Transaction

Description	Net Unit Price
Tyler One	
Payments	
Utility Access Payments Bundle	$ 0.00
ERP Pro Payments	$ 0.00
ERP Pro powered by Incode	
ERP Pro 10 Financial Management Suite	
AP Automation	$ 0.00
ERP Pro 10 Customer Relationship Management Suite	
Miscellaneous Payments	$ 1.25
Notify	
Notifications for Utilities	$ 0.10

Third Party Software & Hardware

Description	Quantity	Unit Price	Extended Price	Annual
Tyler One				
Payments				

Description	Hours/Units	Extended Price	Maintenance
Lane 3000 Terminal Purchase	1	$ 419	$ 0
PCI Service Fee (Per Device)	1	$ 180	$ 180
TOTAL:		**$ 419**	**$ 180**

Services

Description	Hours/Units	Extended Price	Maintenance
ERP Pro 10 Financial Management Suite			
Professional Services	380	$ 55,100	$ 0
Financials Project Management	1	$ 1,950	$ 0
Accounts Payable Data Conversion	1	$ 2,000	$ 0
General Ledger Data Conversion	1	$ 1,750	$ 0
Human Resources Management	1	$ 2,000	$ 0
ERP Pro 10 Customer Relationship Management Suite			
Professional Services	228	$ 33,060	$ 0
Project Management	1	$ 1,750	$ 0
Utilities Data Conversion	1	$ 4,000	$ 0
ERP Pro Community Development Suite			
Professional Services	40	$ 5,800	$ 0
Business License Data Conversion	1	$ 3,000	$ 0
Project Management	1	$ 1,950	$ 0
ERP Pro 10 Tax Management Suite			
Professional Services	104	$ 15,080	$ 0
Property Tax Management Data Conversion	1	$ 2,000	$ 0
Tax Management Project Management	1	$ 1,950	$ 0
My Civic Suite			

Description	Quantity	Unit Price	Extended
Project Management	1	$ 250	$ 0
Content Manager Suite			
Professional Services	40	$ 5,800	$ 0
TOTAL:		**$ 137,440**	**$ 0**

Summary	One Time Fees	Recurring Fees
Total SaaS		$ 53,456
Total Third Party Hardware, Software, Services	$ 419	$ 180
Total Tyler Services	$ 137,440	$ 1,500
Summary Total	**$ 137,859**	**$ 55,136**

Detailed Breakdown of Professional Services (Included in Summary Total)

Description	Hours	Extended Price	Maintenance
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Applicant Tracking	8	$ 1,160	$ 0
Benefits Enrollment	12	$ 1,740	$ 0
Core Financials	140	$ 20,300	$ 0
Employee Access Pro Time & Attendance	28	$ 4,060	$ 0
Employee Self Service - Employee Portal	16	$ 2,320	$ 0
Fixed Assets	20	$ 2,900	$ 0
Human Resources Management	92	$ 13,340	$ 0
Project Accounting	16	$ 2,320	$ 0

Purchasing		32	$ 4,640	$ 0
Accounts Payable Data Analysis		4	$ 580	$ 0
General Ledger Data Analysis		8	$ 1,160	$ 0
Human Resources Management		4	$ 580	$ 0
	Sub-Total	**380**	**$ 55,100**	**$ 0**
ERP Pro 10 Customer Relationship Management Suite				
Cashiering		36	$ 5,220	$ 0
Service Orders Mobile		4	$ 580	$ 0
Third-Party Printing Interface		4	$ 580	$ 0
Utilities Data Analysis		12	$ 1,740	$ 0
Utility Billing Water/Gas		172	$ 24,940	$ 0
	Sub-Total	**228**	**$ 33,060**	**$ 0**
ERP Pro Community Development Suite				
Business License Data Analysis		8	$ 1,160	$ 0
Licensing		32	$ 4,640	$ 0
	Sub-Total	**40**	**$ 5,800**	**$ 0**
ERP Pro 10 Tax Management Suite				
Annual Tax File Import Utility		4	$ 580	$ 0
Property Tax Management Data Analysis		40	$ 5,800	$ 0
Property Tax Management		60	$ 8,700	$ 0
	Sub-Total	**104**	**$ 15,080**	**$ 0**
Tyler One				
Content Manager Suite				
Core		40	$ 5,800	$ 0
	Sub-Total	**40**	**$ 5,800**	**$ 0**

| | **TOTAL**: | **792** | **$ 114,840** | | **$ 0** |

Comments
- Work will be delivered remotely unless otherwise noted in this agreement.

Your use of Tyler Payments and any related items included on this order is subject to the terms found at: https://www.tylertech.com/terms/payment-card-processing-agreement. By signing this order or the agreement in which it is included, you agree you have read, understand, and agree to such terms. Please see attached Tyler Payments fee schedule.

The Utility Access Payments Bundle includes: ERP Pro Payments and IVR (an automated phone system which securely allows for the collection of utility payments and the checking of balances and due dates).

Business License Conversion includes Current Licenses, Properties and Contacts - no history

Cashiering supports credit/debit cards via ETS, includes PCI Compliant, a cash collection interface, a cashiering receipt import)
Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures.
Licensing Access displays the license detail, which includes license number, license type, issued to, alternate contact, property, status, effective date, and expiration date. It displays the balance detail, such as fees, penalties, interest, and tax. Payment packet is. It also allows the user to request renewals, as well as pay or apply for a license. Note that the customer pays the $1.25 fee per transaction for payment online.

Miscellaneous Payments Component allows clients to setup payment forms for misc. payments with a fixed, calculated or open payment amount. The payments are sent from the website to the cash collection/Cashiering application and then posted to the GL application. NOTE: There is a $1.25 per transaction fee associated with the Miscellaneous Payments that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of payment.

Notification for Utility Access ($0.10 per call) includes Customer notification by phone (call late notices and general notifications). Call lists are automatically generated and the account is updated after the call. It includes a custom message for each call type and the call message can be in English or Spanish. It generates reports based on call results. Note: The Utility will be billed at the rate specified above for all the calls made. The Utility will be billed quarterly by Tyler Technologies for calls conducted.

Property Tax Access allows searches by name, receipt number, and /or parcel number. It displays paid and unpaid parcels, has Security-SSL (Secure Socket Layer), and payment processing via credit cards. Note that the customer pays $3.50 fee per transaction for payment on-line.

Property Tax conversion includes Tax, Special Assessments, Drainage, Mobile Homes, Tax Sale, Auditor, Assessor Parcel, including historical data

Utility Billing conversion includes contacts/properties/accounts, meters, transaction/consumption/read history, metered services, non-metered service. Balanced transactions converted from current calendar year plus prior 2 years. Unlimited history imported upon request.

Utility Access Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer).

Utility CIS System includes collections, tax lien process and import, a standard forms pkg., output director and one Utility handheld meter-reader interface.

Accounts Payable conversion includes Vendor Master records, current fiscal year transactions, and unlimited history.

General Ledger conversion includes Chart of Accounts, current fiscal year transactions, and unlimited history.

Human Resources Management conversion includes employee master, deductions/taxes, retirement, current leave totals, current direct deposit, current calendar year transactions, and unlimited history.

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:
• License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
• Fees for hardware are invoiced upon delivery.
• Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.

• Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.

• Fees for services included in this sales quotation shall be invoiced as indicated below.

    o Implementation and other professional services fees shall be invoiced as delivered.

    o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.

    o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.

    o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.

    o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.

    o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: https://www.tylertech.com/terms/tyler-saas-services.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held
For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____   Date: _____

Print Name: _____   P.O.#: _____