

March 12, 2026

Powder Springs Parks
3899 Brownsville Rd.
Powder Springs, GA 30127

Brian Allen
Capital Projects & Facilities
City of Powder Springs
ballen@cityofpowdersprings.org
770 943-1666



Dear Mr. Allen,

Estes Services is pleased to submit for consideration the following proposal:

Diagnosis:

– Install **3 ton split system for the offices.** This unit has failed and needs replacement.

The Scope of Work is as follows:

- ⊙ Estes Services will provide all labor and materials required to install this equipment in a workmanlike manner.
- ⊙ Estes Services will install (1) new 3 ton Condenser 208/230 1 phase condenser on the ground.
- ⊙ Estes Services will install (1) new 3 ton Furnace with 3 ton evaporator coil in the crawl space.
- ⊙ Estes Services will install (1) new programmable April ire thermostat.
- ⊙ Estes Services will provide all labor and materials required to install all equipment in a workmanlike manner.
- ⊙ Estes Services will reuse existing line sets, drain lines, float safety switches, drain pans, and install new liquid line driers. Estes will pull full vacuum on system to ensure no impurities in your new systems.
- ⊙ Area will be returned to the same condition as found and work area cleaned upon completion
- ⊙ Estes Services will remove and reclaim all refrigerant from defective system as per rules and regulations mandated by EPA and dispose of per industry standards.
- ⊙ Estes Services will perform all start-up procedures as per manufacturer's recommendations.
- ⊙ Estes Services will re-connect existing electrical, ductwork, and install new air filters and remove old equipment.
- ⊙ Estes Services will reuse existing outdoor disconnect switches.

The above quoted job shall be performed for the total sum of



- **Weather King (Carrier): \$8,736.00**
- **RHEEM: \$8,881.00**

Availability:

- ☑ Install can be scheduled to start once equipment can be ordered & arrives.

Warranty:

- ☑ **5 YEAR COMPRESSOR, 1 YEAR All Parts/Labor, 10 YEAR HEAT EXCHANGER**

Exclusions:

- ☑ This quote does not include zoning, interlocking or specialty controls.
- ☑ This proposal may be withdrawn by Estes if not accepted within 30 days.

Terms:

- ☑ 50% deposit upon approval; the remaining 50% balance due upon satisfactory completion of work.

I hope to discuss this in more detail at your earliest convenience.
Sincerely,

Dion Moore
Commercial Sales
Estes Services
[REDACTED] office
[REDACTED] cell
[REDACTED]

Customer

X _____
Authorized Signature



Date _____
March 25, 2026



Estes Services Satisfaction Guarantee

When you invest in comfort for your home or business, the important factors to consider are:

- ✓ The quality of the equipment you purchase
- ✓ Its ability to do the perform to fit your needs
- ✓ The experience & skill of the installing dealer
- ✓ The service you will receive that extends beyond the warranty period.

Estes Services GUARANTEES these essentials to customer satisfaction. Our goal is to exceed your expectations EVERY TIME you depend on the Estes Family!

Terms & Conditions

1. By signing contract customer grants Estes Heating & Air Conditioning Inc. a security interest in all installed equipment and parts. It is agreed and understood by the parties that all equipment and parts, which are sold pursuant hereto, shall not become fixtures or part of the real estate where they are placed. Said parts / equipment shall at all times remain with the seller until payment in full is received. Buyer hereby agrees that all parts and equipment may be repossessed in event of nonpayment.
2. Any alteration to, or deviation from, this Agreement involving extra work, cost of material or labor will become an extra charge (fixed-price amount to be negotiated or on time-and-materials basis at Contractor's rates then in effect) over the sum stated in this Agreement. Attic and crawl space areas must be free and clear to work. Customer will be responsible for cost of labor to clear work areas at \$65.00 / hour per man. Customer must provide adequate access to equipment, Estes will not be held responsible for damages incurred to stairways in ill repair.
3. Any legal action against the Contractor relating to this Agreement, or the breach thereof, shall be commenced within one (1) year from the date of the work.
4. Any equipment furnished hereunder, containing a defect or malfunction, which arises during the Limited One Year Warranty period, will be replaced, or at Estes' option repaired. Additional warranties may be offered by the equipment manufactures as provided on the face of this order. Estes makes no other warranties, either expressed or implied, as to the quality, merchant ability, or fitness for any particular purpose of any equipment or material sold or services performed, except as specifically set forth herein.
5. Company assumes no liability for any damages caused by water or other substances due to the overflow or obstruction of any drain or otherwise. Furthermore, Estes' cannot be held responsible for damages incurred by existing drain lines in concealed areas.



6. Customer agrees to and shall indemnify, defend and hold harmless Company, its employees and agents for and against all claims brought by parties other than the parties to this Agreement. This provision shall apply to all claims regardless of cause, including Company's performance or failure to perform and including defects in products, design, initial connection, inspections, tests, repair service, or non-operation of the Equipment. whether based upon active or passive negligence, indemnification, contribution warranty, or strict or product liability on the part of the Company, its employees or agents, but this provision shall not apply to the claims for loss or damage solely and directly caused by an employee of the Company while on or about Customer's premises.
7. If Company encounters a hazardous substance; the Company in its sole and reasonable discretion determines to be hazardous, while performing the scope of work hereunder. Company may refuse to perform such work until such time as Customer retains a licensed abatement contractor to remove or contain such hazardous substance and such hazardous substance is actually removed or contained.
8. Estes will not be responsible for any damages caused by mold, or by some other agent, that may be associated with defects in construction, to include but not limited to property damage, personal injury, loss of income, emotional distress, death, loss of use, are hereby waived and disclaimed.
9. Company shall have the right to subcontract with other persons, firms, or corporations any of the services provided hereof.
10. Nothing contained herein is intended to or shall be construed so as to limit the remedies which Company may have against Customer in the event of a breach by Customer of any representation, warranty, covenant or agreement made under or pursuant to this Agreement, it being intended that such remedies shall be cumulative and not exclusive.
11. Any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be settled by arbitration in accordance with the Construction Industry Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the Arbitrator(s) may be entered in any Court having jurisdiction thereof. The arbitrator(s) shall award to the prevailing party, if any, as determined by the arbitrator(s), all of its costs and fees. "Costs and Fees" means all reasonable pre-award expense of the arbitration, including arbitrator's fees, administrative fees, travel expense, out-of-pocket expenses such as copying and telephone, court costs, witness fees, and attorney's fees.
12. This document shall, in all respects, be governed by the laws of the State of Georgia applicable to agreements executed and to be wholly performed within the State of Georgia.

Nothing Follows

