



Atlanta Supply & Demand Report

March 26, 2021

Geography Selection:

County(s):	Cobb
High School(s):	McEachern

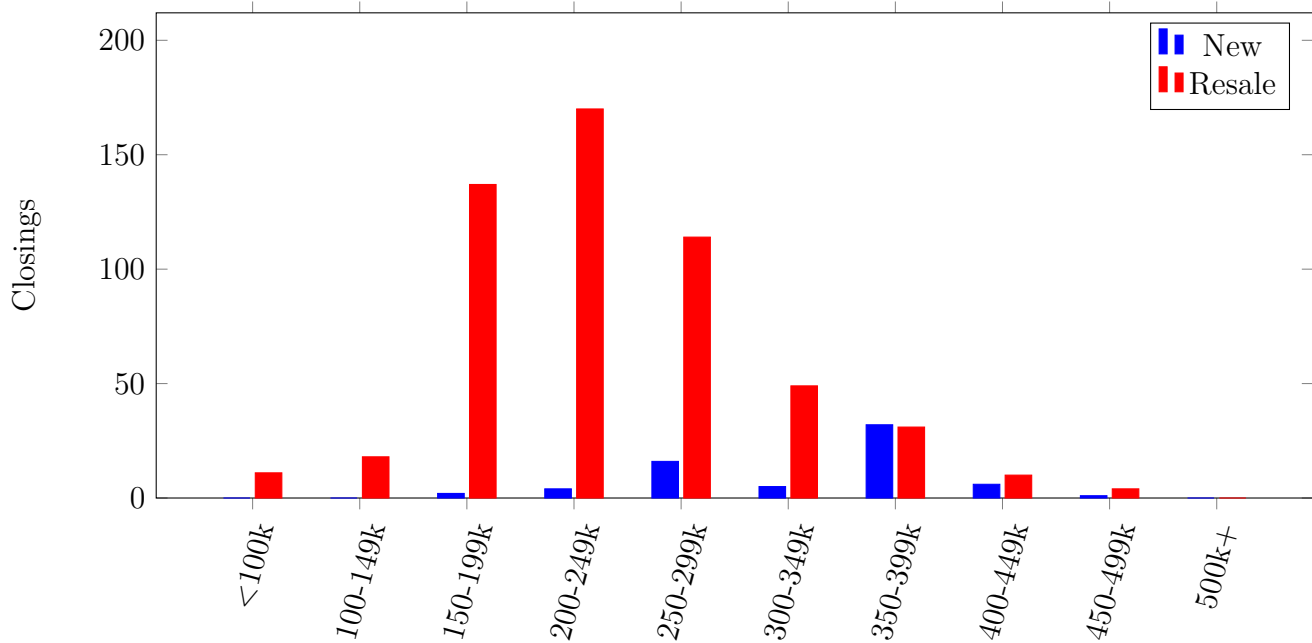
House Type Selection:

Active Adult:	No 55+
Minimum Price:	0
Maximum Price:	500000
Minimum SqFt:	0
Maximum SqFt:	4000

Report Settings:

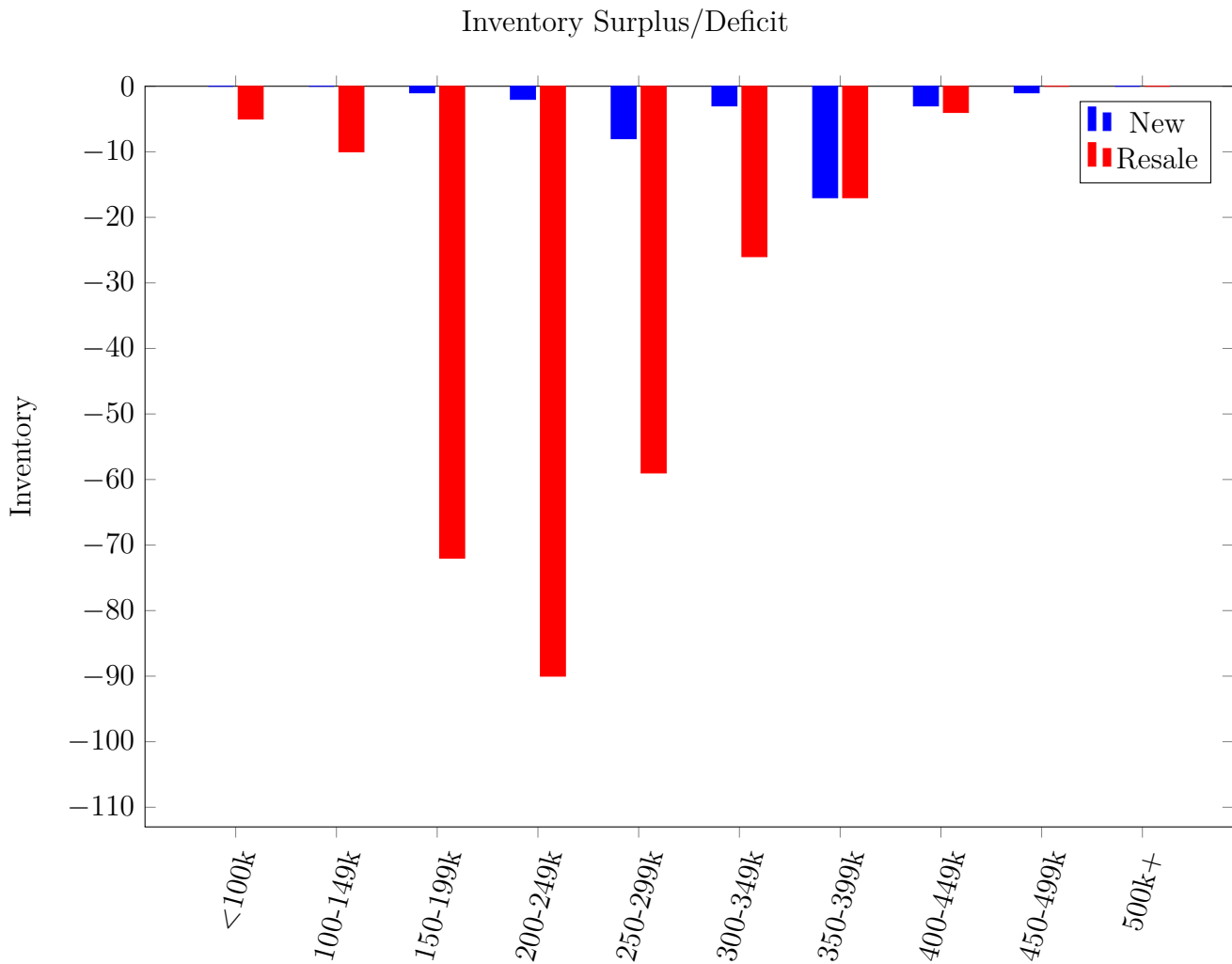
Max PricePoint:	500000
Min PricePoint:	100000
PricePoint Increment:	50000

New VS. Resale Closings



Months of Supply

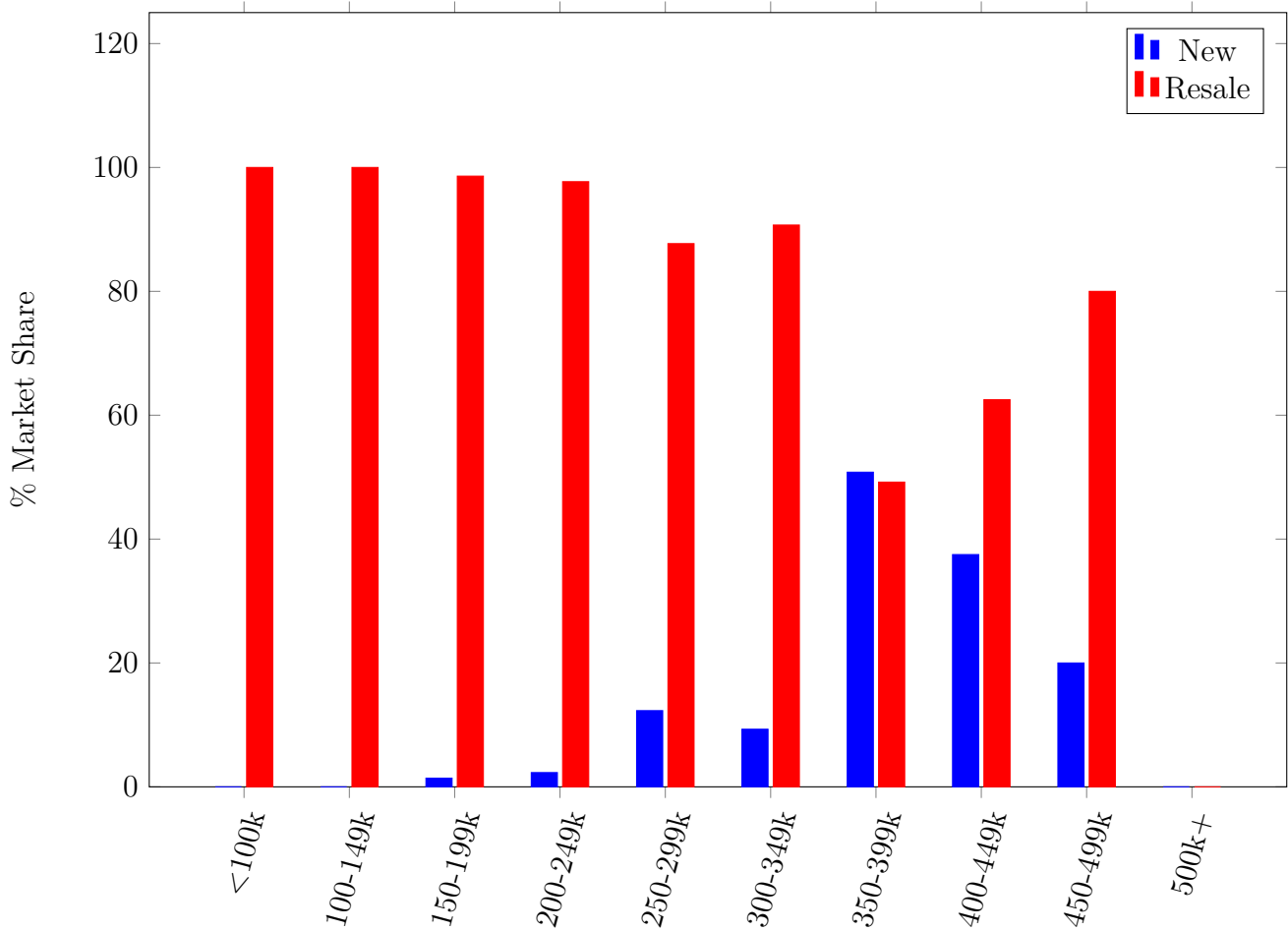
Trailing 12 Months	<100k	100 To 149k	150 To 199k	200 To 249k	250 To 299k	300 To 349k	350 To 399k	400 To 449k	450 To 499k	500k+	Total	Average Price	Median Price
New Inventory	0	0	0	0	1	0	0	0	0	0	1	\$273871	\$273871
New Closings	0	0	2	4	16	5	32	6	1	0	66	\$337800	\$358700
New Months of Supply	N/A	N/A	N/A	N/A	0.8	N/A	N/A	N/A	N/A	N/A	0.2		
Resale Inventory	1	0	2	2	3	1	0	1	2	0	12	\$287546	\$268000
Resale Closings	11	18	137	170	114	49	31	10	4	0	544	\$239925	\$230000
Resale Months of Supply	1.1	N/A	0.2	0.1	0.3	0.2	N/A	1.2	6.0	N/A	0.3		
Total Inventory	1	0	2	2	4	1	0	1	2	0	13	\$286494	\$268999
Total Closings	11	18	139	174	130	54	63	16	5	0	610	\$250515	\$237000
Total Months of Supply	1.1	N/A	0.2	0.1	0.4	0.2	N/A	0.8	4.8	N/A	0.3		
New/Resale Price Spread												29.0%	35.9%



Inventory Surplus/Deficit

Trailing 12 Months	<100k	100 To 149k	150 To 199k	200 To 249k	250 To 299k	300 To 349k	350 To 399k	400 To 449k	450 To 499k	500k+	Total
New Surplus/Deficit	0	0	-1	-2	-8	-3	-17	-3	-1	0	-35
Resale Surplus/Deficit	-5	-10	-72	-90	-59	-26	-17	-4	-0	0	-283

New/Resale Market Share



New/Resale Market Share

Trailing 12 Months	<100k	100 To 149k	150 To 199k	200 To 249k	250 To 299k	300 To 349k	350 To 399k	400 To 449k	450 To 499k	500k+	Total
New Market Share	0.0%	0.0%	1.4%	2.3%	12.3%	9.3%	50.8%	37.5%	20.0%	N/A%	10.8%
Resale Market Share	100.0%	100.0%	98.6%	97.7%	87.7%	90.7%	49.2%	62.5%	80.0%	N/A%	89.2%